



# GLOBAL COMMUNICATOR

InterNET Services International. . .Bringing the world closer to you

Market News Amway SIP Achievers Meetings & Weekend Conference Schedules New BSMs & BSMs Coming Soon!



## NEW DIAMONDS

From Istanbul, Turkey

Nulifer & Merih Bolukbasi (Nardone/Britt)



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### **"The Road to Orlando" 2005 September 30 – October 7, 2005**

Qualification Period: September 1, 2004 - August 31, 2005

Qualification requirements for the **European Leadership Training Seminar** are listed on the last page of this newsletter.

**Special incentive!! Yager affiliated qualifiers will also receive a special invitation to visit the Florida home of Founders Crown Ambassadors and 55 FAA Point Achievers, Dexter & Birdie Yager!**

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### **Europe Yager Free Enterprise Celebrations 2004**

**Johannesburg, South Africa  
October 15-17, 2004, Helderfontein Estate**

See more information at [www.yagerdreamteam.co.za](http://www.yagerdreamteam.co.za) (login: Yager Dream Team / password: dreambig)

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**Brno, Czech Republic  
October 23-24, 2004, Rhondo Arena**

For more information email [isiczech@mbox.vol.cz](mailto:isiczech@mbox.vol.cz)

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## Europe Pin Achievers!

<u>Name</u>	<u>City</u>	<u>Organization</u>	<u>Achievement</u>
<b>Czech Republic</b>			
Marketa & Magda Nemeckova	Prague	Setzer	Gold
Mark & Katerina Dzirasa	Prague	Setzer	Platinum
Jiri & Libuse Dlaskovi	Prague	Setzer	15%
Jiri & Libuse Dlaskovi	Prague	Setzer	15%
Dalibor & Ilona Hubickovi	Prague	Setzer	18%
Jaroslav Benes	Prague	Setzer	18%
Mertin Bernklau	Prague	Setzer	18%
Richard Krejci	Prague	Setzer	18%
Vera Krpalkova	Prague	Setzer	18%
<b>Greece</b>			
Yiannis Tambakakis	Crete	Valerio	Emerald
Nick & Veronika Karamitsios	Athens	Rek	Sapphire
Yiannis & Natasha Aggelakis	Crete	Valerio	Platinum
Demetris & Popi Louanidis	Crete	Valerio	18%
Christina Ligeridou	Crete	Valerio	15%
<b>Poland</b>			
Zilvinas & Daina Elvikiene	Warsaw	Rek	Gold
Galina Matveeva	Warsaw	Lach	21%
Gacek Satnislaw & Ela	Warsaw	Gilewicz	18%
M & O Novikov	Warsaw	Lach	18%
Polendas Troikiej	Warsaw	Rek	18%
Kaspars & Zanda Leja	Warsaw	Rek	15%
Kuligowska Malgorzata	Warsaw	Gilewicz	15%
L & J Waliszka	Warsaw	Rek	15%
L & S Tukachov	Warsaw	Lach	15%
M & Z Morawski	Sosonowiec	Lach	15%
Malec Danuta	Warsaw	Rek	15%
Rutko Artur	Warsaw	Rek	15%
Stankowscy M. St	Warsaw	Rek	15%
Trapel Waldemar	Warsaw	Rek	15%
W & J Vikachov	Warsaw	Lach	15%
<b>South Africa</b>			
Peter & Denise DuPlessis	Capetown	Yager	Platinum
D & V Kalombo	Johannesburg	Britt	Platinum
A & L Van Blerk	Capetown	Gulick	Gold
<b>Scandinavia</b>			
Pia & Harri Pentti	Kotka	McDermott	Sapphire
Anne & Petri Nissinen	Koria	McDermott	Sapphire
Hellevi & Markku Rämä	Kuusankoski	McDermott	Platinum
Virpi-Maria Sipilä & Mika Kuusisto	Kuusankoski	McDermott	Platinum
Anu & Tomi Ranta	Kotka	McDermott	Platinum
Virpi Hyppänen & Ismo Utti	Utti	McDermott	Platinum
Pohjola Kaisa	Kiiminki	McDermott	Platinum
Mäkinen Ilpo & Marita	Niemisjärvi	McDermott	Gold
Pirjo Thompson	Oulu	McDermott	Gold
Tarja & Pertti Sutinen	Kiiminki	McDermott	Gold

Marjatta Tynys	Kouvola	McDermott	Silver
Ari Hynynen	Turku	McDermott	Silver
Lea Huuskonen	Jännevirta	McDermott	Silver
Anne & Tuomo Puska	Vaasa	McDermott	Silver
Elina Kokkonieniemi	Kiiminki	McDermott	Silver
Sirkka Pohjola	Kiiminki	McDermott	Silver
Tuula Pohjola	Kiiminki	McDermott	Silver
Sari Holappa	Kiiminki	McDermott	Silver
Bo & Brita Martinsson	Mustasaari	McDermott	Silver
Sinikka Siltala	Kouvola	McDermott	18%
Arja Metsäketo & Heino Ilkka	Koria	McDermott	18%
Jouni Eilola	Luohua	McDermott	18%
Heli Lantta	Kouvola	McDermott	18%
Terttu Kynkäänniemi	Oulu	McDermott	18%
Pirjo Mäkelä & Heimo Tuominen	Kouvola	McDermott	15%
Pirjo & Juha Welling	Kotka	McDermott	15%
Teija Tyni	Turku	McDermott	15%
Mirva Heikkilä	Oulu	McDermott	15%
Maarit & Ossi Sillanpää	Hamina	McDermott	15%
Marko Sutinen	Ilomantsi	McDermott	15%
Teija & Teemu Alahäme	Kouvola	McDermott	15%
Taija & Rami Mäenpää	Kouvola	McDermott	15%
Piia & Aki Hemmilä	Kiiminki	McDermott	15%
Eeva Karttunen	Ilomantsi	McDermott	15%
Leo Ojala	Oulu	McDermott	15%
Helvi Horsma	Taivalkoski	McDermott	15%
Aila Vääräniemi	Oulu	McDermott	15%
Tapani & Pirjo Luokkanen	Taivalkoski	McDermott	15%
Anna Leena Vääräniemi	Oulu	McDermott	15%
Mari & Jouko Martinkauppi	Oulu	McDermott	15%
Risto & Eerika Korhonen	Oulu	McDermott	15%
Stina & Greger Kåll	Vaasa	McDermott	15%
Lise-Lott & Bertel Fagerström	Pedersöre	McDermott	15%
Karita & Seppo Koskinen	Helsinki	McDermott	15%
Mika & Ulla Mari Luukkanen	Helsinki	McDermott	15%
Henna & Risto Heikelä	Helsinki	McDermott	15%
Markku & Vuokko Roms	Helsinki	McDermott	15%
Raija Kekäläinen	Siilinjärvi	McDermott	15%
Irma Kinnunen	Siilinjärvi	McDermott	15%
Pirjo Eskelinen	Siilinjärvi	McDermott	15%
Markku & Jetsu-K. Leila Koskinen	Kuusankoski	McDermott	15%
Marjo & Jari Metiäinen	Voikkaa	McDermott	15%
Sami Ukkonen	Kotka	McDermott	15%
Tommi & Katja Kurkela	Kotka	McDermott	15%

### Turkey

Nilufer & Merih Bolukbasi	Istanbul	Nardone	Diamond
Sadiye & Hamit Semercioglu	Istanbul	Nardone	Emerald
Hatice & Raif Copoglu	Istanbul	Nardone	Emerald
Ayfer & Kemal Eker	Istanbul	Nardone	Emerald
Behiye & Sami Ozturk	Nevsehir	Nardone	Emerald
Sefika & Hakki Kaya	Nevsehir	Nardone	Sapphire
Erhan & Tugrul Savas	Istanbul	Nardone	Platinum
Emine Dulger	Nevsehir	Nardone	Platinum
Nezihe Usta	Istanbul	Nardone	Platinum
Rukiye Seyhan	Isparta	Nardone	Platinum
Ali Gokce	Kayseri	Nardone	Platinum

Inci Kartbas	Istanbul	Nardone	Platinum
Dilek Yagdi	Nevsehir	Nardone	Platinum
Macide Cam	Ordu	Nardone	Platinum
Aysegul Girgin	Istanbul	Nardone	Platinum
Ismail Ugur	Istanbul	Nardone	Platinum
Leyla Ates	Izmit	Nardone	Platinum
Feray Ustundag	Nevsehir	Nardone	Platinum
Fatma Gokce	Istanbul	Nardone	Platinum
Filiz Sagiroglu	Istanbul	Nardone	Platinum
Firdevs Kilinc	Kayseri	Nardone	Platinum
Esra Ucar	Istanbul	Nardone	Platinum
Ayse Sevim	Istanbul	Nardone	Gold
Ummuhan Demirel	Kayseri	Nardone	Gold
Durrusehver Kalayci	Istanbul	Nardone	Gold
Cavit Ayvaz	Istanbul	Nardone	Gold
Hayriye Acikgoz	Istanbul	Nardone	Gold
Hatice Yaman	Istanbul	Nardone	Gold
Zubeyde Gecer	Istanbul	Nardone	Gold
Songul Ugras	Istanbul	Nardone	Gold
Musrafa & Ulku Ince	Istanbul	Nardone	Silver
Reyhan Gultekin	Istanbul	Nardone	Silver
Neslihan Ertan	Istanbul	Nardone	Silver

## Team Recognition!

<u>Name</u>	<u>City</u>	<u>Organization</u>	<u>Achievement</u>
<b>Greece</b>			
Mihalis & Katerina Kakouliakis	Crete	Valerio	Double Eagle
Christina Ligeridou	Crete	Valerio	Eagle
Rena Lambrinou	Athens	Valerio	Eagle
George Koutsomitis	Athens	Rek	Eagle
Daniela Gil & Loukas Haratsis	Athens	Rek	Eagle
Argyriou	Athens	Britt	Eagle
Tebeli-Koutsomitis	Athens	Rek	Eagle
Lambas Kostas	Athens	Britt	Eagle
Argiro Krokou	Athens	Rek	Width Builder
Kostas Tsiaras	Athens	Rek	Width Builder
Makis Sklavenitis	Athens	Rek	Width Builder
Efthimiou	Athens	Rek	Width Builder
Zissimatou	Athens	Rek	Width Builder
D Gil and L Haratsis	Athens	Rek	Width Builder
Kostas and Dina Lambas	Athens	Mellilo	Width Builder
Krokou Argiro	Athens	Rek	Width Builder
Anastasopoulou Evi	Athens	Rek	Width Builder
Totaras Kostas	Athens	Rek	Width Builder
Lagou Fotini	Athens	Rek	Width Builder
Makouchos Alex	Athens	Rek	Width Builder
Tsene Gogo	Athens	Rek	Width Builder
Sklavenitis Makis	Athens	Rek	Width Builder
<b>Poland</b>			
Derejczyk Satnislav & Maria	Szczecin	Lach	Double Eagle
Pozienski Jacek & Maryla	Opole	Rek	Eagle
Maksymowicz Jaroslaw & krystyna	Bialystok	Rek	Eagle
Gorni Wieslaw & Wieslawa	Szczecin	Lach	Eagle
Afanasiev Artur & Elena	Bailystok	Rek	Eagle

Bilinska Eleonora		Lach	Eagle
Czerwinsky Ryszard & Joanna	Warsaw	Rek	Eagle
Lenart Zbigniew & Maryla	Bielsko-Biala	Rek	Eagle
Salacinski Krzysztof	Poznan	Rek	Eagle
Pietkiewicz Marian&Pelagia	Suwalki	Rek	Eagle
Tobolsky Witold & Barbara	Czermin	Coniguliaro	Eagle
Farom Aniela	Myslowice	Coniguliaro	Eagle
Morawscy Zbigniew & Marzena	Sosnowiec	Lach	Eagle
Inglot Jolanta & Andrzej	Rzeszow	Coniguliaro	Eagle
Pyrzak Ireneusz & Maria	Rzeszow	Coniguliaro	Eagle

### South Africa

Dr. W. Messenya	Botswana	Britt	Double Eagle
S Poise	Cape Town	Yager	Eagle
A & E Usher	Cape Town	Yager	Eagle
L. Van Der Linde	Cape Town	Yager	Eagle
V. Skalkwyk	Cape Town	Yager	Eagle
Dr. DM. Kyatwa	Botswana	Britt	Eagle
P. Mekgwe	Botswana	Britt	Eagle
V. Math	Botswana	Britt	Eagle
R. Mazhani	Botswana	Britt	Eagle

## Europe Upcoming Events!

### Greece Business Development Seminars

Date	City	Location
12-September	Athens	Ledra Marriott
19-September	Crete	Candia Maris Hotel
13-November	Athens	Novotel
14-November	Crete	Candia Maris Hotel

### Greece Weekend Conferences

Date	City	Location
December 11	Crete – Mega Rally	Candia Maris Hotel – Crete
December 12	Athens – Mega Rally	Novotel - Athens

### Poland Business Development Seminars

Date	City	Location
18-September	Warsaw	Dom Wydawniczy Bellona Grzybowska 77 Str.
18-September	Poznan	Centrum Biznesowe Ul.Miczurina 20
18-September	Bielsko-Biala	Zespol Szkol Ul.A.F.Modrzejewskiego
17-September	Lublin	Ar Akademicka 15
21-November	Poznan	Centrum Biznesowe Ul.Miczurina 20
21-November	Bialystok	Kawiarnia Cechowa Ul.Warszawska
20-November	Lublin	Ar Akademicka 15
20-November	Bielsko-Biala	Zespol Szkol Ul.A.F.Modrzejewskiego

### Turkey-Business Development Seminars

Date	City	Location
17-October	Kaisery	Melikgazi Belediyesi
19-October	Istanbul	Firat Kultur Merkezi
November	Kaisery	Melikgazi Belediyesi
November	Istanbul	Firat Kultur Merkezi
December	Kaisery	Melikgazi Belediyesi
December	Istanbul	Firat Kultur Merkezi

## Turkey Weekend Conferences

Date	City	Location
September 24-25	Istanbul – Diamond Celebration	Grand Cheahir Hotel

## Czech Republic Weekend Conferences

Date	City	Location
October 23-24	Brno – Free Enterprise Celebration	Rhondo Arena

## Ukraine-Business Development Seminars

Date	City	Location
18-September	Kiev	Cinema House
18-September	Dnipropetrovsk	Teacher's House Damiana Bednego
19-September	Lviv	Palace of Culture Gnata
19-September	Sevastapol	CinemaTheater "Pobieda"
16-October	Kiev	Cinema House - Blue Hall
20-November	Kiev	Cinema House - Blue Hall

## Ukraine Weekend Conferences

Date	City	Location
December 4	Kiev – Yager Leadreship Conference	Cinema House – Red Hall

## South Africa – Business Development Seminars

Date	City	Location
10-September	Cape Town	Helderfontein Estate
11-September	Johannesburg	Weltevreden Estate
5-November	Johannesburg	Helderfontein Estate
6-November	Cape Town	Sanlam Training Centre
3-December	Cape Town	Sanlam Training Centre
4-December	Johannesburg	Helderfontein Estate

## South Africa Weekend Conferences

Date	City	Location
11-September	Jyvaskyla	Jyvaskylän Kongressikeskus Oy
12-September	Gaeve	Hotel Park In
13-November	Jyvaskyla	Jyvaskylän Kongressikeskus Oy
14-November	Gaeve	Hotel Park In

## Germany/Netherlands– Business Development Seminars & Weekend Conferences

Date	City	Location
30-October	Hotel de Quartier Latin / Marche en Famenne - Belgium	Open Meeting
12-November	MECC / Maastricht - Netherlands	Free Enterprise
9-November	Open Hof / Amstelveen - Netherlands	Open Meeting
23-November	Open Hof / Amstelveen - Netherlands	Open Meeting
27-November	Hotel de Quartier Latin / Marche en Famenne - Belgium	Open Meeting
7-December	Open Hof / Amstelveen - Netherlands	Open Meeting
18-December	Hotel de Quartier Latin / Marche en Famenne - Belgium	Open Meeting
21-December	Open Hof / Amstelveen - Netherlands	Open Meeting

## Upcoming Business Support Materials!

### Czech

BK607CZE	Full Speed Ahead	Joyce Weiss
BK813CZE	The Pursuit	Dexter Yager
VCCZE004	The Power of a Dream	Dexter & Birdie Yager

**Greece**

CDGSO102 Looking for All Who Are Looking  
 DBR333GRE Heroes and Corn On the Cob  
 INET356GRE Show Your Best Plan  
 TP83GRE University of Success 101

Andy Argyris  
 Paul Miller  
 Chuck Goetschel  
 Various Internet Diamonds

**Poland**

BK502POL Reject Me, I Love It  
 BK804POL Sell , Little Hen , Sell  
 TL14POL Schedule Book 2005-2006  
 TL385 Design Your Future  
 TL440 Design Your Future (5 pack)  
 TP83POL University of Success Tape Pack

John Furhman  
 Jeffery Hansler  
 InterNET Services Corporation  
 InterNET Services Corporation  
 InterNET Services Corporation  
 Various Internet Speakers

**South Africa**

CDDBR692 Professionals at Hilton Head  
 CEC0113 Attitude, Activity & Accountability  
 CEC0349 The 3 You's & the System  
 CEC0346 Let Go Of Whatever Makes You Stop  
 CEC0344 Finding the right Mentor  
 BK803 Racing to Win  
 BK322 Balcony People

Various InterNET Diamonds  
 MJ Michael  
 Glenn Shoffler  
 John Manson  
 Bert Gulick  
 Joe Gibbs  
 Joyce Heatherley

**Turkey**

BK801TUR The Journey  
 CECTUR3804  
 TL14TUR Schedule Book 2005-2006

Jim Jones  
 Angelo Nardone  
 InterNET Services Corporation

**Ukraine**

BK351RUS Everything I learned at The Top I learned at The Bottom  
 BK686RUS Confident Conversations  
 TL242 Who do you know?  
 TL346 The Names list

Dexter Yager  
 Brad DeHaven  
 InterNET Services Corporation  
 InterNET Services Corporation

**Scandinavia**

BK761FIN Emotional Intelligence  
 SCA4504 Quick Silver  
 SCA4505 Dare To Dream 3  
 BK745FIN The Dream Giver  
 BK766 The Success Formula  
 BK475 You Inc.  
 TL14FIN Schedule Book 2005-2006

Daniel Goleman  
 Vaula McDermott  
 Malla&Kari Santala,Anne&Petri  
 Nissinen,Mikko Susi&Mari Saurio  
 Bruce Wilkinson  
 Bob Burg  
 Burke Hedges  
 InterNET Services Corporation

**Recently Released Business Support Materials!****Czech**

BK405CZE The Ten Laws of Leadership  
 BK88CZE Life is Tremendous  
 CSO0404 Burn The Bridges  
 CSO0405 Relations, Integrity and Leadership  
 CZE204DK 18 Months  
 CZE205DK Handling Objections  
 CZE206DK History and Present of Amway Products  
 CZE207DK Pyramid of the Life  
 CZE208DK Width

Bill Newman  
 Charlie "Tremendous" Jones  
 John Terhune  
 Bob McEwen  
 Chuck Goetschel  
 Mark Crawford  
 Ing. Karel Bojda, PhD.  
 Krzystof Salacinski  
 Tom Payne

### **Greece**

CEC0421GRE	Get Out Of Your Comfort Zone Part 1	Andy & Nadia Argyris
CEC0422GRE	Get Out Of Your Comfort Zone Part 2	Andy & Nadia Argyris
CEC0423GRE	It's the Best Business Investment	Andy & Nadia Argyris
CEC0424GRE	So This Is Diamond	George Halsey
BK672GRE	Failing Forward	Maxwell
TPYSC04	Yager Success Conference Tape Pack	Zbig & Zofia Rek, Ron & Corina Huijers

### **Scandinavia**

BK778FIN	Manifest Your Destiny	Waune W. Dyer
SCA4502	Dare To Dream 2	1.Liimatainen, Siipola,Liisa&Hyväluoma
SCA4503	Say Yes	Loukas Haratsis & Daniela Gil

### **Poland**

POL0011	True Work, True Compensation	Beata Lach
POL0012	Point A7B	B. W.Tobolsky
CEC0415POL	Do You Own Your Life or Are You Just Renting?	Bill Quain
CEC0413POL	Why I Do It & How To Do It	Randy Haugen

### **South Africa**

BK804	Sell little Red Hen! SELL!	Jeffrey Hansler
CDINET156	Master The Pattern	Chuck Goetschel
CEC0318	You and the commitment are unstoppable	Mark Victor Hanson
CEC0327	The Slope of Momentum	Frank & Joan Mazzeo
CEC0335	Making Friends everywhere you go	Fred Harties
INET118	It's Not Over Until I Win	Les Brown
INET352	The Three Hundred PV Profit Center	C & J Hopps
INET412	Power Up Your Business With SAM	Various Speakers
TL385	Design Your Future	
TL565	Product Cue Cards	
TP83	University Of Success	Various InterNET Diamonds

### **Turkey**

BK814TUR	Five Languages for Children	Gary Chapman & Dr. R. Campbell
CECTUR2904	Set Your Goals	Angelo Nardone
BK783TUR	Choices	Shad Helmstetter
CECTUR2404	Core IBO	Angelo Nardone

## **Amway Sales Incentive Programs!**

**Amway's exciting European Sales Incentive Program for 2004-05**

### **Greater Rewards for 2004-05**

As your business grows, your access to greater rewards grows too. With each successive pin level you achieve we have designed one-off bonuses to recognise your success. These one-off payments reward the effort you're making and, new for this year, can give you as much as 20,000 euro as a first time Executive Diamond.

#### **Qualification period 2004-05 Bonus**

**New Platinum 1,500**

**New Emerald 10,000**

**New Diamond 20,000**

**New Executive Diamond 20,000**

**New Platinum Bonus**



**For qualifying as a Platinum for the first time, or qualifying again\* as a Platinum and achieving six Silver Producer qualification months, in FY 04/05 you will receive 1,500.**

- o "Qualifying again" as a Platinum means that you have not been at Platinum status or higher throughout the previous Fiscal Year (less than 6 Silver Producer Months both in the FY 02/03 and the FY 03/04) and have never received a New Platinum (or come-back Platinum) SIP Bonus.
- o Silver Producer month is achieved with 10,000 Award PV, 4,000 Award PV + 1 qualified national or foster leg, or two qualified national or foster legs.

**New European Emerald Bonus: 10,000 is available to reward you when you qualify as a new European Emerald\* in FY 04/05.**

- o \*Awarded by Amway for Personally Sponsoring, Foster-sponsoring or Internationally Sponsoring three groups in Europe or Southern Africa, each qualifying at the maximum Performance Bonus level for six months during the same Fiscal Year. **New European Diamond Bonus**

**The New European Diamond Bonus will be extended into FY 04/05.** This significant bonus will be paid in addition to any other bonuses paid from either the Activity Plus Programme or the Amway Sales and Marketing Plan. You will receive 20,000 when you qualify as a first-time European Diamond\*.

- o \*Awarded by Amway for Personally Sponsoring, Foster-sponsoring or Internationally Sponsoring six groups in Europe or Southern Africa, each qualifying at the maximum Performance Bonus level for six months during the same Fiscal Year.

**New Executive Diamond Bonus:** A very exciting new incentive, the New European Executive Diamond Bonus will be launched for the first time starting with the new Fiscal Year. As a new European Executive Diamond\* you will receive 20,000.

- o \*Awarded by Amway for Personally Sponsoring, Foster-sponsoring or Internationally Sponsoring nine groups in Europe or Southern Africa, each qualifying at the maximum Performance Bonus level for six months during the same Fiscal Year or for achieving 10 FAA points or higher.

**No borders to success:** In FY 01/02 Amway enabled all European Emeralds and Diamonds who have been receiving only recognition for their European achievement to qualify for European Emerald and Diamond Bonuses based on their qualified legs within Europe and Southern Africa.

To qualify for European Emerald SIP Bonus, you need to have in Market Platinum Status and three, Q6\* legs in Europe and/or Southern Africa sponsored by this business\*\*.

To qualify for the European Diamond SIP Bonus, you need to have in Market Platinum Status and six, Q6\* legs in Europe and/or Southern Africa sponsored by this business\*\*\*.

This is an incredible opportunity to create additional income for all IBOs with European businesses and is an essential step in promoting the growth of the business throughout Europe and Southern Africa and now forms an established element of the Sales Incentive Program 2004-05.

- o \* A leg that achieves Silver Producer status six times within a fiscal year.

- o \*\* To earn the Emerald SIP bonus a Platinum can count in market and European Q6 legs: for example a German

Platinum business can have one leg in Germany and the other two legs internationally sponsored from Germany to Austria and Eastern Europe.

- o \*\*\* To earn the Diamond SIP bonus, a Platinum can count in market and European Q6 legs: for example a Hungarian Platinum business can have one leg in Hungary and the remaining five legs sponsored by the Hungarian business into other countries within Europe or Southern Africa.

**An extra 4%:** Consistent performance has always been a key to Amway business success, and is rewarded at every level within the Amway Sales and Marketing Plan. For IBOs at the Platinum level there is an additional bonus of 4%, taking the usual 21% and boosting it to 25%. The 4% Founders' Volume Incentive is designed to ensure that you get more, and has two simple qualifying criteria.

1. Achieving qualification to the Leadership Training Seminar (LTS) in the previous ('03-'04) or current fiscal year ('04-'05)
  2. Consistently maintaining qualification as a Silver Producer at 21%. Once the qualification for LTS has been achieved either in the previous year or the current year and eleven consecutive months have been achieved, from the twelfth Silver Producer month onwards you will receive the 4% Founders' Volume Incentive based on your award volume\* taking the total bonus to 25%. Platinum IBOs should all aim for the extra 4% Founders' Volume Incentive and fully benefit from this great additional monthly income opportunity.
- o A Platinum who has not achieved LTS qualification in the previous Fiscal Year will start receiving 4% Founders' Volume Incentive immediately after LTS qualification is guaranteed, based on the volume in the following month.
  - o All New Platitudes who have started receiving the 2% Consistency Bonus prior to September 2004 according to the programme effective for Fiscal Year 2003/2004 will continue to receive this bonus until they reach the 4% Founders' Volume Incentive provided that they continue their consistent monthly qualification.

o All Platinum IBOs will be granted one grace Month once they qualify for the 4% Founders' Volume Incentive for as long as they maintain 4% qualification. If the IBO re-starts qualification and achieves 4% again, a new grace month will be awarded.

\* Award Volume is the monthly volume that is used to determine a Qualifying Silver Producer month. It includes downline negative volume, and excludes volume from all Maximum Performance downline legs. Consistency always earns the greatest rewards.

**European Leadership Training Seminar (LTS) 2005:  
September 30 – October 7, 2005**

Qualification Period: September 1, 2004 - August 31, 2005

Option 1

Participation	Number of qualified months in the Fiscal Year	Personal New Sponsored Volume (PNSV) in the Fiscal Year
1st participation	8	3000 PV
2nd participation	10	3000 PV
3rd participation and more	12	3000 PV

Option 2

Participation	Number of qualified months in the Fiscal Year	Group New Sponsored Volume (GNSV) in the Fiscal Year of which at least 2000 must be Personal New Sponsored Volume (PNSV).
1st participation	8	20,000 PV
2nd participation	10	20,000 PV
3rd participation and more	12	20,000 PV

Option 3

Participation	Number of qualified months in the Fiscal Year	Group New Sponsored Volume (GNSV) in the Fiscal Year.
1st participation	8	40,000 PV
2nd participation	10	40,000 PV
3rd participation and more	12	40,000 PV

- The qualification period is FY 04/05.
- Personal New Sponsored Volume (PNSV) is volume generated by your Newly sponsored, frontline IBOs, and any volume generated by them in their downline organization during the Fiscal Year. Group New Sponsored Volume (GNSV) is all volumes in the group (including Silver and Gold Producers, excluding downline Platinum IBOs) which are produced by the new sponsored IBOs.
- Qualified Emeralds and higher levels automatically qualify.
- All seminars and trips are by invitation only and are at the complete discretion of Amway Europe and Southern Africa.
- The number of required qualification months will be reduced by one level if the IBO was not qualified for the LTS 2003.
- The number of required qualification months will be eight if the IBO was not qualified at Platinum level in the FY 02/03.

**Get FAA**

New for 2004-05, the GETFAA incentive for Q12 Platinums and above is designed to recognize those businesses that break new legs and consolidate and strengthen existing ones, rewarding the depth and strength in your business as it grows.

This new initiative is designed to build longer-term depth and width into your business, ensuring your future success and even greater rewards. A real innovation, this reward is directly targeted at the IBO with an eye to the future, and who are among our strongest and most successful business leaders. All Q12 IBOs who have 1 GetFAA point will receive cash awards as part of the European Sales Incentive Program. But that's only the start – the GetFAA program

builds a bridge to the global Founders' Achievement Awards for Diamonds and above, starting at 8 FAA points, and offering even greater rewards.

### HOW TO EARN GetFAA POINTS

Qualification	GetFAA Point
Platinum (Q6) Leg	0.5
Founders' Platinum (Q12) Leg	1.0
Emerald Leg	1.5
Diamond Leg	3.0

- These points are calculated based on in-market legs.

### GetFAA PROGRAM ANNUAL PAYMENTS WITH GROWTH. A Q12 Platinum IBO who reaches the below GetFAA points with growth will earn the following rewards.

GetFAA Points	Payment (euro)
1	2,500
2	5,000
3	7,500
4	10,000
5	12,500
6	15,000
7	17,500

- Furthermore, for every 0.5 GetFAA point growth you will receive a special bonus:

### GetFAA POINT SPECIAL BONUS

GetFAA Point Growth	Bonus (euro)
Every Half Point	2,500

- IBOs can earn GetFAA bonuses for every business that they operate in Europe
- Base year is Fiscal Year 2003/2004. Growth means that the base year GetFAA point level has been exceeded.
- Payments in the above table can be earned if a new point level is reached by increasing the GetFAA points compared to the base year.
- If the 7 GetFAA points (the maximum for this program) are exceeded, payments are made based on 7 GetFAA points and upon fulfillment of the same growth criteria.

### GetFAA PROGRAMME ANNUAL PAYMENTS FOR STABLE BUSINESSES. A Q12 Platinum IBO who reaches the below GetFAA points with a stable\* business will earn the following rewards.

GetFAA Points	Payment (euro)
1	1,250
2	2,500
3	3,750
4	5,000
5	6,250
6	7,500
7	8,750

- \*A business is categorized as stable if the highest full GetFAA point since the base year (FY 03/04) cannot be achieved during the FY 04/05.

### INCOME EXAMPLE

This IBO is Silver in September and goes on to qualify as a Q12 Platinum with a monthly average volume of 10,500 PV SIP volume.

Sep 2004-Aug 2005 Bonus	SIP Volume	FAA Points	Description of Bonus
6 Qualification Months 1,500 Eur	63,000	0	New Platinum
8 Qualification Months Invitation to LTS	84,000	0	LTS Qualification
12 Qualification Months 2,500 Eur	126,000	1 FAA Point	GetFAA Growth NEW
		Because of Q12	GetFAA Growth Increase (2x0.5)

5,000 Eur		With 120,000 PV	4% Founders' Volume Incentive
546 Eur			
Total	126,000		
9,546 Eur			
<ul style="list-style-type: none"> <li>• A business is categorized as stable if the highest full GetFAA point since the base year (FY 03/04) cannot be achieved during the FY 04/05.</li> </ul>			

### INCOME EXAMPLE

This IBO is an Emerald with three qualifying legs (all Q6) and he is solidifying his business with stabilizing his three legs to Q12 to achieve 4.0 GetFAA points with 120,000 SIP volume.

Sep 2004–Aug 2005 Bonus	SIP Volume	FAA Points	Description of Bonus
Base Last FY –	0	2.5 FAA Points	–
		(1 for his Q12 and 0.5 each for his three Q6 legs)	
6 Qualification Months Invitation to LTS	60,000	FAA Points not yet finished	LTS Qualification
12 Qualification Months 7,500 Eur	120,000	4.0 FAA Points	GetFAA Growth Increase (3x0.5)
10,000 Eur		(additional 0.5 points for each leg who became a Q12 leg)	GetFAA Growth NEW
6,240 Eur			4% Founders' Volume Incentive
Total 120,000	23,740 Eur		

- Unit for each euro 2.500 growth payment is 0.5 GetFAA point increase.
- The Emerald qualifies for the LTS when all three legs complete 6 Silver Producer months.
- For the above example SIP Volume and Award volume are assumed to be the same.

### Travelling In Style

Over the next three years Amway is offering some of the world's most luxurious and exclusive destinations to the business owners. Successful IBOs have the opportunity to plan their future business success and group goals in exclusive surroundings. This elite group will exchange business successes and new techniques, while gaining privileged access to new product information and exclusive pre-launch samples. Not just a fantastic destination, but also a real chance to improve your businesses future, and help ensure your further success. The European Leadership Training Seminar (LTS) destinations available for 2005 are:

#### ORLANDO – USA October '05

Qualification Period: September 1, 2004 – August 31, 2005

Disneyworld, and the opportunity to take your children too – this is the trip of a lifetime and not to be missed!

#### SARDINIA – Italy October '05

Qualification Period: September 1, 2004 – August 31, 2005

Qualifiers from Amway Ukraine will be invited to Sardinia. The beautiful beaches and warm autumn weather all make this Mediterranean destination a truly popular choice. Add to that the Italian hospitality and fantastic cuisine and you have to agree – it's a fantastic experience for 2005!

#### Qualification requirements follow:

Option 1 Participation months in the Fiscal Year	Number of qualified	Personal New (PNSV) in the Fiscal Year	Sponsored Volume
1st participation	8		5,000 PV
2nd participation	10		5,000 PV
3rd participation & more	12		5,000 PV

Option 2

Participation	Number of qualified months in the Fiscal Year	Group New Sponsored Volume (GNSV) in the Fiscal Year of which at least 2,000 must be Personal New Sponsored Volume (PNSV).
1st participation	8	20,000 PV
2nd participation	10	20,000 PV
3rd participation & more	12	20,000 PV

Option 3 Participation	Number of qualified months in the Fiscal Year	Personal New Sponsored Volume (GNSV) in the Fiscal Year
1st participation	8	40,000 PV
2nd participation	10	40,000 PV
3rd participation & more	12	40,000 PV

- Personal New Sponsored Volume (PNSV) is volume generated by your newly sponsored, frontline IBOs, and any volume generated by them in their downline organization during the Fiscal Year.
- Group New Sponsored Volume (GNSV) is all volumes in the group (including Silver and Gold Producers, excluding downline Platinum IBOs) which are produced by the new sponsored IBOs during the Fiscal Year.
- Qualified Emeralds and higher levels automatically qualify.
- All seminars and trips are by invitation only and are at the complete discretion of Amway Europe and Southern Africa.
- The number of required qualification months will be reduced by one level if the IBO was not qualified for the LTS in the previous Fiscal Year.
- The number of required qualification months will be eight if the IBO was not qualified at Platinum level in the previous Fiscal Year.

### **European Diamond Business Partner Conference GLENEAGLES – Scotland June '06**

Qualifying or re-qualifying as a Diamond in fiscal year 2004-05 brings you an invitation to one of the world's greatest golfing destinations. This event offers you time to relax in the spa, horse ride or shoot in truly magnificent scenery – or, of course, enjoy a round or two on the historic course. As a 'leading hotel of the world', the Gleneagles hotel offers guests unparalleled surroundings and service, plus incredible food, all with the warmth and welcome of Scottish hospitality. A truly magnificent event, and a chance to build upon your business success and relax in luxury.

**Emeralds** - this is your chance too. Any new Emerald or re-qualified Emerald who increases their platinum (Q6) legs\* will be offered the chance to participate in this fantastic conference, joining the Diamonds for an unforgettable 3 days with the leadership and senior management of Amway Europe. \*Basis for increase is the maximum number of Platinum legs achieved during Fiscal Year 02/03 and 03/04.

### **European Founders' Conference 2006 EDINBURGH – Scotland**

Scotland's capital city welcomes all new and re-qualified Executive Diamonds in 2006. The magnificent city and impeccable service on offer will prove to make this one of the most memorable conferences ever. Edinburgh offers the visitor centuries of history to explore, along with some of the newest museums and galleries in Great Britain. The city is a cultural oasis, with opera, theatre and live music in abundance, all supported by warm Scottish hospitality and some of the finest dining and shopping available in Europe.

## **New Amway Products in Europe!**

### **Czech**

Nutrilite - POSITRIM™ Protein Bars  
 Nutrilite Chromium Picolante  
 BODY SERIES™ Moisture Stick  
 Irresistible lips with Glossy Lip Shine  
 SA8™ Tablets

### **Greece**

Artistry Flights of Fancy Lipstick Set  
 New iCook™ Non Stick Cookware

### **Poland**

Green Meadows Air Freshener

Glister new tooth brushes  
Artistry Time Defiance  
Artistry Body Definer Firming Gel  
Wistful eau de perfume  
Ancestry for women eau de perfume, for men, after  
shave & eau de toilet  
SA8™ Tablets

**South Africa**

New iCook™ Non Stick Cookware  
Artistry - Glossy Lip Shine  
BODY SERIES™ - Allano Hand & Body Lotion  
Protique - 2 in1 Shampoo pack  
Green Meadows air freshener  
New and Improved Glister Toothbrush

**Turkey**

New Zoom Spray  
Nutralite small packages  
New Artistry Summer Lipsticks

**Ukraine**

Artistry Cleanser  
Artistry Moisturizer  
Artistry Eye Cream  
Plastic Small Pack/ Body Series

**Scandinavia**

New iCook™ Non Stick Cookware  
Artistry - Glossy Lip Shine  
BODY SERIES™ - Allano Hand & Body Lotion  
Protique - 2 in1 Shampoo pack  
Green Meadows air freshener  
New and Improved Glister Toothbrush

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