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Market News Amway SIP Achievers Meetings & Weekend Conference Schedules New BSMs & BSMs Coming Soon!

Scenes from Mexico's Yager Dream Weekend Executive Diamond Louie Carrillo & Emeralds Guilian & Nancy Carlotti



Scenes from Colombia's Yager Dream Weekend Emeralds: Matias Alfaro, Peter Blanco & Gerardo Ocañas





Market News

Latin America update:

Amway Latin America has released its new program 3.3.3 on March 3, 2003. Amway relaunched their image with a new logo, the *Amagram* Magazine has changed its name to *Arriba*, the Amway kit is now called “*Estuche*” (case) with a more professional look. Amway has also launched a new marketing campaign on cable and satellite TV.

Venezuela update:

Full operations have resumed in Venezuela’s InterNET and Amway offices. The general strike in Venezuela has ended with the commercial sector resuming normal day to day operations. The biggest factor allowing the return to normal operations is the availability of gas for commercial and private use.



Latin American Achievers!

NAME	CITY	PIN	ORGANIZATION
<u>COLOMBIA</u>			
Martha Espitia	Armenia	15%	J&K Paullin
Hernando Sanchez	Armenia	15%	J&K Paullin
<u>EL SALVADOR</u>			
Bernardo y Marina Varela	Usulután	Silver	D&R Storms
José Felipe y María Palacios	Usulután	15%	D&R Storms
Olga Ericelda Fuentes	Usulután	15%	D&R Storms
<u>MEXICO</u>			
Leticia Machorro & Rosaura Mendez	Mexico City	Ruby	A&L Mayagoitia
Epifanio & Azucera Ferreira	Tecomán, Colima	Platinum	M&S Day
Laura Román	Tijuana, B.C.	Gold	F&G Bazan
Pedro & Carmina Romero	Tijuana, B.C.	Gold	F&G Bazan
Adolfo & Ma. Rosalinda Gutiérrez	Tijuana, B.C.	Gold	F&G Bazan
Julián & Vicky Castor	Tijuana, B.C.	Silver	F&G Bazan



Latin American 2003 Upcoming Events!

InterNET Colombia

<u>Date</u>	<u>City</u>	<u>Location</u>
Business Development Seminars		
20-Jun	Medellin	C.Cial San Diego
21-Jun	Bogota	Hotel Andes Plaza
22-Jun	Periera	Hotel Castilla Real
11-Jul	Medellin	C.Cial San Diego
12-Jul	Armenia	Hotel Armenia Estelar
13-Jul	Bogota	Hotel Andes Plaza
Weekend Conference – Yager Summer Conference		
August 15 - 17	To Be Announced	TBA
Business Development Seminars		
12-Sep	Ibague	Hotel Dann
13-Sep	Bogota	Hotel Andes Plaza
14-Sep	Armenia	Hotel Armenia Estelar
17-Oct	Medellin	C.Cial San Diego
18-Oct	Armenia	Hotel Armenia Estelar
19-Oct	Bogota	Hotel Parque 97
14-Nov	Ibague	Hotel Dann
15-Nov	Bogota	Hotel Parque 97
16-Nov	Armenia	Hotel Armenia Estelar
12-Dec	Medellin	C.Cial San Diego
13-Dec	Armenia	Hotel Armenia Estelar
14-Dec	Bogota	Hotel Parque 97

InterNET Costa Rica

<u>Date</u>	<u>City</u>	<u>Location</u>
Business Development Seminars		
22-Jun	San Jose	Amway Auditorium
20-Jul	San Jose	Amway Auditorium
24-Aug	San Jose	Amway Auditorium
21-Sep	San Jose	Amway Auditorium
19-Oct	San Jose	Amway Auditorium
16-Nov	San Jose	Amway Auditorium

InterNET El Salvador

Weekend Conference – Yager Dream Weekend

<u>Date</u>	<u>City</u>	<u>Location</u>
21-Jun	San Salvador	Holiday Inn
18-Oct	San Salvador	Holiday Inn

InterNET Mexico

Weekend Conference – Free Celebration Enterprise

<u>Date</u>	<u>City</u>	<u>Location</u>
October 11-12	San Luis Potosi	Club Libanés Potosino

InterNET Venezuela

Business Development Seminars

<u>Date</u>	<u>City</u>	<u>Location</u>
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Weekend Conference – Yager Summer Conference

14-Jun & 15-Jun	Caracas	Colegio Santa Rosa de Lima
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Business Development Seminars

12-Jul	San Cristobal	Colegio De Contadores
13-Jul	Caracas	Hotel Las Americas
12-Jul	Valencia	Hotel Ucaima Suite
13-Jul	Margarita	Hotel Margarita Princess
12-Jul	Maracaibo	Hotel Maruma
13-Jul	Pto Fijo	Salon De Fiesta El Arte
12-Jul	Ciudad Bolivar	Colegio Las Nieves
16-Aug	San Cristobal	Colegio De Contadores
17-Aug	Caracas	Hotel Las Americas
16-Aug	Valencia	Hotel Ucaima Suite
17-Aug	Margarita	Hotel Margarita Princess
16-Aug	Maracaibo	Hotel Maruma
17-Aug	Coro	TBA
16-Aug	Pto Ordaz	Hotel Razil
13-Sep	San Cristobal	Colegio De Contadores
14-Sep	Caracas	Hotel Las Americas
13-Sep	Valencia	Hotel Ucaima Suite
14-Sep	Margarita	Hotel Margarita Princess
13-Sep	Maracaibo	Hotel Maruma
14-Sep	Pto. Fijo	Salon De Fiesta El Arte
13-Sep	Ciudad Bolivar	Colegio Las Nieves

Weekend Conference – Free Enterprise Celebration

October 24-26	To Be Announce	TBA
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Business Development Seminars

15-Nov	San Cristobal	Colegio De Contadores
16-Nov	Caracas	Hotel Las Americas
15-Nov	Valencia	Hotel Ucaima Suite
16-Nov	Margarita	Hotel Margarita Princess
15-Nov	Maracaibo	Hotel Maruma
16-Nov	Coro	TBA
15-Nov	Pto Ordaz	Hotel Razil
Dec - TBA	San Cristobal	Colegio De Contadores

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Dec - TBA
Dec - TBA
Dec - TBA
Dec - TBA
Dec - TBA
Dec - TBA

Caracas
Valencia
Margarita
Maracaibo
Pto Fijo
Ciudad Bolivar

Hotel Las Americas
Hotel Ucaima Suite
Hotel Margarita Princess
Hotel Maruma
Salon De Fiesta El Arte
Colegio Las Nieves



Upcoming Business Support Materials!

Colombia

BK446SPU	You Can't Steal Second With Your Foot On First	Burke Hedges
SPU053	Putting The Business in Your Heart	Steve Yager
SPU054	Making The Business Productive	Luis & Lulu Chavez
INET320SPU	The Strangest Secret	Earl Nightingale

Costa Rica/El Salvador/Panama/Guatemala

BK380SPU	Ordinary Men, Extraordinary Heroes	Dexter Yager
BK555SPU	Are You Living Your Dream	John Fuhrman
BK637SPU	The 17 Indisputable Laws of Teamwork	John C. Maxwell
SPU029	Health Is Applied Knowledge	Gabriel Gutierrez

Mexico

BK380SPU	Ordinary Men, Extraordinary Heroes	Dexter Yager
INET212SPU	The Next Trillion	Paul Zane Pilzer

Venezuela

INET212SPU	The Next Trillion	Paul Zane Pilzer
INT94SPU	Cabeza Dura	Louie & Kathy Carrillo
SPU019	From A To B In 90 Days	Luis & Lulu Chavez
SPU020	Your Place Is At The Front	Guilian & Nancy Carlotti
SPU029	Health Is Applied Knowledge	Gabriel Gutierrez
SPU030	Image, Health & Beauty	Geovana Bazan
SPU031	Nutrients & Health	Alfredo Medina & Paco Bazan
INET320SPU	The Strangest Secret	Earl Nightingale



Recently Released in Latin America

Colombia

INET212SPU	The Next Trillion	Paul Zane Pilzer
SPU058	The Real Success	Paco & Geovana Bazan
BK607SPU	Full Speed Ahead	Joyce Weiss
BK639SPU	B2B Means Back To Basics	Bill Quain

Costa Rica /El Salvador/Panama/Guatemala

SPU045	Posture	Peter Blanco
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Mexico

BK380SPU	Ordinary Men, Extraordinary Heroes	Dexter Yager
BK334SPU	The Mark of a Millionaire	Dexter Yager

Venezuela

INT094	Cabeza Dura (Hard Headed)	Louie Carrillo
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Amway 2003 SIPs!

Latin America

Tenacity Program

❖ Description: Provide product voucher and recognition to IBOs who generate constant Personal PV in every month during one of three four months periods: September 2, 2002 to December 2, 2002, January 3, 2003 to April 3, 2003, and May 3, 2003 to August 3, 2003.

	Monthly Personal PV	Product Voucher
Level 1	100	US\$ 25
Level 2	200	US\$50
Level 3	400	US\$75
Level 4	700	US\$100
Level 5	1000	US\$200
	700 or more PPV for all 12 months	Commercialization Leaders Trip (local trip)

Level 4 or 5 for all 12 months (must have 8,400 PV or more annually to qualify)

- 1) Baseline is established based on last 4 months in FY02 and determines target for Period 1.
- 2) Personal PV in each period will not be averaged.
- 3) For Period 1, Level 1 and 2 IBOs must exceed the base line. Level 3 to 5 IBOs must reach the baseline.
- 4) For Period 2 and 3, baseline changes for Level 1 and 2 IBOs but does not for Level 3 to 5 IBOs.
- 5) New IBOs are eligible for this program from the following period in order to establish baseline.
- 6) For the trip, IBO may miss two months but then must have 8,600 annual PV.

Consistency Program

❖ Description: Pay cash bonus to those who requalify as Platinum with 6, 9, and 12 qualified months and pay double to those who increase annual volume by 10% or more.

# of Qualified Months	Payment Amounts
6	US\$500
6+10% Growth	US\$1000
9	US\$1000
9+10% Growth	US\$2000
12	US\$1500

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12+10% Growth	US\$3000
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- 1) Must have 250 Personal PV at each Q month.
- 2) Baseline is established based upon last four months in FY02.
- 3) None-21% Platinum volume will not pass up.
- 3) Must requalify as Platinum in FY03.

Vision Program

❖ Description: Pay OTCA to those who achieve higher Performance Bonus % level and those who move on to SP and DD level during the fiscal year. Starting from 03/03/03 as TA'DA campaign.

Performance Bonus Level	Payment Amounts
9%	US\$50
12%	US\$75
15%	US\$150
18%	US\$200
21% (SP)	US\$400
21% (GP)	US\$700

Strengthen Program:

❖ Description: Provide extra 2% at 15,000 PV (150% of Max. Volume) or more and cash to new and requalified Sapphire, Emeralds, and Diamond.

Qualification	Payment Amounts
15,000 PGPV (150% of Max. PB PV)	Additional 2%
20,000 PGPV (200% Ruby Qualification)	Additional 2% (2% + 2% Ruby Bonus)
Sapphire	US\$1500
Emerald	US\$2000
Diamond	US\$5000

- 1) Have at least 250 Personal Volume for 2% extra bonus.
- 2) Have at least 3,000 Annual Personal Volume for Sapphire, Emerald, and Diamond bonus.

Complete for Life Program

❖ Description: Encourage IBOs for active participation in selected business activities by offering various prizes through the point system as follows:

Medals	Activities
2	Sponsoring new IBO
1	Sponsoring new Member
1	Attending Training Workshop
1	Attaining 200 Personal PV in a month
1	New frontline IBO generating 150 Personal PV in a month
1	Placing an order of 200 PV or more at Amway New Web Site

Accumulating medals, IBOs get various office supply and so forth. These are core activities that sales and marketing strategies focus on.

Personalized Incentive Programs (PIP) (Available only in Colombia)

❖ Description: Offer customized program to each major group and allocate fund based upon sales volume of each group. However, company will not pay if target of each group is not met.

NCA

Leadership Seminar (Mexico, Colombia, and Venezuela only)

Meet required # of Q months, Group Volume, and Personal Volume:

Q6 + 138,000 GPV + 3,000 PPV

Q7 + 132,000 GPV + 3,000 PPV

Q8 + 126,000 GPV + 3,000 PPV

Q9 + 120,000 GPV + 3,000 PPV

- 1) Automatic qualification for Qualified Emeralds and above.
- 2) If frontline generates more than 600 PPV annually, 1,000 GPV is deducted from the required GPV (up to 10,000 GPV).

Revitalization Trip (Rest of LS affiliates)

Meet required # of Q months, Group Volume, and Personal Volume:

Q6 + 85,000 GPV + 3,000 PPV

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Q7 + 80,000 GPV + 3,000 PPV

Q8 + 75,000 GPV + 3,000 PPV

Q9 + 70,000 GPV + 3,000 PPV

1) Automatic qualification for Qualified Emeralds and above.

2) If frontline generates more than 600 PPV annually, 1,000 GPV is deducted from the required GPV (up to 10,000 GPV).

3) If anyone qualifies for Leadership Seminar, he/she can attend LS instead.

Amway Products!

Amway Colombia New Products	Amway Mexico New Products
<ul style="list-style-type: none">• Artistry Replenishing Eye Crème• Artistry Toning Body Gel	Nutriline in Smaller packages: <ul style="list-style-type: none">• Multivitamins Profesor Alpha 30's• Bio C Plus 60's• Lecithin E 30's• Cal Mag Plus 60's• Brewers Yeast 60's
Amway Central America New Products	Amway Venezuela New Products
<ul style="list-style-type: none">• Artistry "Anticipate" New Cosmetic Line	<ul style="list-style-type: none">• Body Series Deodorant Bar Soap
	<ul style="list-style-type: none">• Body Series Glycerin & Honey Lotion



For more international information, please contact InterNET's International Team or check out the InterNET Services website at

<http://www.internet-services.com/>

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